



Share Information Pre-sale Overview

Stock Code:
03900.HK

Share Price:
HK\$15.22*

52-week Share Price:
**HK\$4.56 -
HK\$17.00**

Shares Outstanding:
2,152M

Market Cap:
HK\$32.77B*

FYE: 31 Dec
* As at 3 May 2013

In April 2013, Greentown Group launched a total of 6 new projects or phases of projects, with total saleable area of approximately 144,000 sqm.

Sales performance of major newly launched projects in April 2013 are set out below:

Project	Project Type	Saleable Area Launched sqm	Area Sold sqm	Sales RMB million	ASP RMB/sqm
Taizhou Begonia Garden	Apartment	40,881	13,059	217	16,609
Hefei Jade Lake Rose Garden	Apartment	41,580	6,113	48	7,782
Beijing Jinghang Plaza	Office	10,797	7,607	220	28,869
Shandong Dongying Ideal City	Villa	12,867	6,540	105	16,127
Hainan Clear Water Bay	Apartment	24,000	16,781	286	17,071
Hangzhou Greentown Master Manor	Apartment	13,590	4,030	124	30,729
Total		143,715	54,130	1,000	19,531



In April 2013, Greentown Group recorded total sales of 1,514 units, with total saleable area of approximately 260,000 sqm. Monthly sales amounted to approximately RMB5.6 billion.

For the 4 months ended 30 April 2013, Greentown Group recorded a total saleable area of 840,000 sqm, and achieved total contracted sales of approximately RMB17.9 billion, representing a YoY increase of 128%, of which approximately RMB9.3 billion was attributable to the Group. As of 30 April 2013, Greentown Group recorded agreement sales of RMB3.8 billion, of which approximately RMB1.8 billion was attributable to the Group.

IR Contact

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