


Mar
2013
NEWSLETTER

Newsletter of March 2013

Share Information

Stock Code: 03900.HK

Share Price: HK13.40*

52-week share price:

HK\$4.56 - HK\$17.00

Shares Outstanding: 2,152M

Market Cap: HK\$28.84B*

FYE: 31 Dec

** As at 11 March 2013*

Pre-sale Overview

In February 2013, Greentown Group launched a total of 2 new projects or phases of projects, with total saleable area of approximately 20,000 sqm.

Sales performance of major newly launched projects in February 2013 is set out below:

Project	Project Type	Saleable Area Launched sqm	Area Sold sqm	Sales RMB million	ASP RMB/sqm
Jinan Lily Garden	Apartment	14,848	6,205	58	9,281
Xinchang Rose Garden	Villa	4,243	726	11	15,256
Total		19,091	6,931	69	9,907

In February 2013, Greentown Group recorded total sales of 827 units, with total saleable area of approximately 140,000 sqm. Monthly sales amounted to approximately RMB3 billion. For the 2 months ended 28 February 2013, Greentown Group achieved a contracted sales of approximately RMB7.35 billion, of which approximately RMB3.7 billion was attributable to the Group. As at 28 February 2013, Greentown Group recorded agreement sales of RMB3.15 billion, of which approximately RMB1.7 billion was attributable to the Group.

IR Contact

Mr. Simon Fung

 Chief Financial Officer
 Tel: +86 571 8839 1288
 Tel: +852 2530 0919
 Fax: +86 571 8790 1717
 Email: simonfung@chinagreentown.com

Ms. Dilys Li

 Investor Relations
 Tel: +852 2530 0996
 Fax: +852 2523 6608
 Email: dilys@chinagreentown.com

Ms. Sherry Xu

 Investor Relations
 Tel: + 86 571 8790 2207
 Fax: + 86 571 8790 1717
 Email: sherry@chinagreentown.com

Mr. Carl Ye

 Investor Relations
 Tel: + 86 571 8790 2676
 Fax: + 86 571 8790 1717
 Email: yekaer@chinagreentown.com