


Apr
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NEWSLETTER

Newsletter of April 2012

Pre-sale Overview

In March 2012, Greentown Group launched a total of 6 new projects or phases of projects, with total saleable area of approximately 82,000 sqm.

Sales performance of major newly launched projects in March 2012 is set out below:

Project	Project Type	Saleable Area Launched sqm.	Area Sold sqm.	Sales RMB million	ASP RMB/sqm.
Wenzhou Begonia Bay	Apartment	25,600	10,888	280	25,683
Taizhou Rose Garden	High-rise apartment	31,317	19,069	211	11,089
Jinan National Games Project	Office	14,233	10,354	134	12,952
Haining Lily New Town	Flat mansion	5,917	4,995	97	19,368
Nanjing Rose Garden	Villa	2,183	1,194	33	27,530
Hangzhou Orchid Mansion	Retail space	2,350	588	27	45,476
		81,601	47,088	782	16,598

Share Information

Stock Code: 3900.HK

Share Price: HK\$ 5.42*

52-week share price:

HK\$3.02 - HK\$8.49

Shares Outstanding: 1,640M

Market Cap: HK\$ 8,889M*

FYE: 31 Dec

* As at 11 April 2012



In March 2012, Greentown Group recorded a total sales of 844 units, with total saleable area of approximately 156,000 sqm while monthly sales achieved approximately RMB3.1 billion (including RMB0.5 billion agreement sales). For the 3 months ended 31 March 2011, Greentown Group achieved a YTD sales of approximately RMB6.7 billion (including RMB1.5 billion agreement sales), of which approximately RMB4.2 billion was attributable to the Group.

(All figures contained in this newsletter are unaudited)

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