


Feb
2012
NEWSLETTER

Newsletter of February 2012

Share Information

Stock Code: 3900.HK

Share Price: HK\$ 4.00*

52-week share price:

HK\$3.02- HK\$9.23

Shares Outstanding: 1,640M

Market Cap: HK\$ 6,560M*

FYE: 31 Dec

* As at 8 February 2012

Pre-sale Overview

In January 2012, the Greentown Group launched a total of 8 new projects or phases of projects, with total saleable area of approximately 145,000 sqm.

Sales performance of major newly launched projects in January 2012 is set out below:

Project	Project Type	Saleable Area Launched sqm.	Area Sold sqm.	Sales RMB million	ASP RMB/sqm.
Wenzhou Lucheng Plaza	Apartments/ Commercial	5,105	5,105	333	65,301
Shenyang National Games Project	Apartments/ Commercial	51,648	22,870	219	9,592
Hainan Clear Water Bay	Villa	5,772	1,542	89	58,028
Taizhou Lagerstroemia Garden	Apartments	35,289	3,553	79	22,106
Hainan Clear Water Bay	Service apartments	3,722	1,097	24	21,822
Zhuji Greentown Plaza	Apartments	43,844	1,380	23	16,454
Total		145,380	35,547	767	21,588



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In January 2012, the Greentown Group recorded a total contracted sales of 297 units, with total saleable area of approximately 60,000 sqm. As at 31 January 2012, the Greentown Group achieved a YTD sales of RMB1.6 billion (including RMB0.2 billion agreement sales), of which approximately RMB0.9 billion was attributable to the Group.

(All figures contained in this newsletter are unaudited)

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