


**Dec**
**2011**
**NEWSLETTER**

## Share Information

**Stock Code:** 3900.HK

**Share Price:** HK\$ 3.57\*

**52-week share price:**

HK\$3.15 - HK\$10.16

**Shares Outstanding:** 1,640M

**Market Cap:** HK\$ 5,855M\*

**FYE:** 31 Dec

\* As at 8 December 2011

## Newsletter of December 2011

### Pre-sale Overview

In November 2011, the Greentown Group launched a total of 14 new projects or phases of projects, with total saleable area of approximately 280,000 sqm.

Sales performance of major newly launched projects in November 2011 is set out below:

Project	Project Type	Saleable Area		Sales	
		Launched sqm.	Area Sold sqm.	RMB million	ASP RMB/sqm.
Wuxi Lihu Comphor Garden	High-rise apartment	50,518	41,727	529	12,676
Zhoushan Zhujiajian Dongsha Resort Estate	Servicing apartment	19,882	15,670	289	18,430
Hangzhou Idyllic Garden (Tingquanyuan)	Low-rise apartment	30,963	8,039	135	28,307
Qingdao Ideal City	High-rise apartment	41,561	10,577	61	12,791
Zhoushan Rose Garden South	High-rise apartment	23,472	4,992	228	18,032
Hangzhou Taohuayuan South	Villa	5,709	1,003	90	89,772
Zhengzhou Zhongmau Lily Garden	High-rise apartment	14,138	10,440	42	5,799
Shaoxing Yulan Garden	High-rise apartment	29,099	3,106	44	14,064
Others		60,828	5,846	132	14,552
<b>Total</b>		<b>276,170</b>	<b>101,400</b>	<b>1,550</b>	<b>15,285</b>



In November 2011, the Greentown Group recorded a total contracted sales of 1,095 units, with total saleable area of approximately 170,000 sqm. while monthly sales achieved RMB3.0 billion (including RMB0.8 billion agreement sales). For the 11 months ended 30 November 2011, the Greentown Group achieved a YTD sales of RMB30.7 billion (including RMB3.3 billion agreement sales), of which approximately RMB20.2 billion was attributable to the Group.

(All figures contained in this newsletter are unaudited)

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