


Aug
2011

NEWSLETTER

Newsletter of August 2011

Share Information

Stock Code: 3900.HK

Share Price: HK\$ 6.49*

52-week share price:

HK\$6.20 - HK\$10.16

Shares Outstanding: 1,640M

Market Cap: HK\$ 10,642M*

FYE: 31 Dec

** As at 5 August 2011*

Pre-sale Overview

In July 2011, the Greentown Group launched a total of 10 new projects or phases of projects, with total saleable area of approximately 210,000 sqm.

Sales performance of major newly launched projects in July 2011 is set out below:

Project Name	Project Type	Saleable Area Launched	Area Sold	Sales	ASP
		sqm	sqm	RMB million	RMB/sqm
Hangzhou Bright Moon in Jiangnan	Apartment	23,829	8,892	285	32,021
Hangzhou Sincere Garden	Serviced apartment	42,751	8,462	234	27,618
Hefei Jade Lake Rose Garden	Villa	7,910	3,120	77	24,593
Shaoxing Yulan Garden	Apartment	40,598	6,172	26	4,217
Shaoxing Jade Garden	Villa	19,010	1,406	81	57,942
Wuxi Yulan Garden	Apartment	12,487	2,706	36	13,259
Zhuji Greentown Plaza	Apartment	27,306	4,984	64	12,745
Tongshan South Lake Project	Apartment	28,787	12,192	124	10,176
Others		11,710	3050	53	17,612
Total		214,388	50,984	980	19,218



In July 2011, the Greentown Group recorded total contracted sales of 655 units, with total saleable area of approximately 130,000 sqm. while total contracted sales proceeds were RMB 2.3 billion. For the 7 months ended 31 July 2011, the Greentown Group achieved a YTD sales of RMB 22.3 billion (including RMB 2.4 billion agreement sales), of which approximately RMB 14.4 billion was attributable to the Group.

(All figures contained in this newsletter are unaudited)

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